

1919 SRI/ESG Equity Strategy

4Q22

Objective

The SRI/ESG Equity strategy seeks long-term capital appreciation by investing in companies that offer both an attractive investment opportunity and that meet our stringent socially responsible guidelines.

Investment Approach

A multi-dimensional investment approach is utilized to evaluate companies from both SRI and ESG perspectives with a commitment to invest in companies that meet our guidelines regarding environment, employment practices, human rights, weapons, and tobacco.

Our Investment Approach

Fundamental and ESG Analysis
of Broad Stock Universe

Values and Impact Analysis

Portfolio
Selection

MORE THAN 50 YEARS STRONG IN SRI

1919 Investment Counsel, LLC is an experienced socially responsible manager with a history that can be traced back to 1971. Our rich heritage of providing separately managed accounts tailored to our clients' specific SRI and ESG mandates, informs our rigorous, research-driven investment approach.

As of December 31, 2022, 1919 Investment Counsel managed approximately \$17.3 billion in assets, of which approximately \$2.2 billion is for socially responsible investors. 1919 Investment Counsel provides discretionary separate account management services for affluent individuals, families, trusts, foundations, endowments, and institutions.

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Performance as of December 31, 2022

	3 months	1 year	3 years	5 years	7 years	10 years	Since Inception*
Gross	5.30%	-23.52%	7.68%	10.75%	12.08%	12.33%	9.01%
Net	5.04	-24.31	6.63	9.64	10.97	11.22	7.93
S&P 500	7.56	-18.11	7.66	9.42	11.48	12.56	8.77

*1/1/2005. Returns for periods greater than one year are annualized.

Composite Performance is shown both gross and net of advisory fees.

This information complements the full disclosure presentations on the following pages. All investments involve risk of loss and past performance is no guarantee of future results. Investments in non-U.S. companies involve risks in addition to those ordinarily associated with investing in U.S. companies. These additional risks are magnified in emerging markets. **This material illustrates 1919's investment capabilities and is not a recommendation of any particular investment strategy.**

10 Largest Holdings as of December 31, 2022

Company	% of Portfolio
Microsoft Corp.	5.88
Apple Inc.	5.35
Alphabet Inc.	3.96
Eli Lilly and Co.	3.36
Boston Scientific Corp.	3.04
UnitedHealth Group Inc.	2.79
TJX Companies Inc.	2.74
Charles Schwab Corp.	2.65
IQVIA Holdings Inc.	2.57
Amazon.com, Inc.	2.55
Total	34.91

Sector Allocation as of December 31, 2022

Sector	% of Portfolio
Information Technology	26.49
Health Care	20.02
Financials	12.80
Industrials	9.12
Consumer Discretionary	8.69
Consumer Staples	7.35
Communication Services	6.49
Real Estate	3.01
Utilities	2.81
Materials	2.00
Energy	1.21
Total	100.00

Holdings and Allocation data is for aggregate accounts in the specific SRI Strategy. Portfolio composition is shown as of a point in time and is subject to change without notice. Individual accounts may vary.

Composite Performance *as of December 31, 2022*

Year End	Composite Assets			3 Year Annualized Standard Deviation		Annual Performance Results			
	Total Firm Assets (Millions)	U.S. Dollars (Millions)	Number of Accounts	Composite	Benchmark	Composite			Composite Dispersion
						Gross	Net	S&P 500	
2022	17,378	768.3	27	21.50%	20.87%	-23.52%	-24.31%	-18.11%	0.82%
2021	21,063	1071.7	27	17.33%	17.17%	28.27%	27.07%	28.71%	0.69%
2020	17,554	706.5	26	18.64%	18.53%	27.25%	26.05%	18.40%	1.92%
2019	15,117	477.3	29	12.31%	11.94%	35.73%	34.32%	31.49%	0.82%
2018	1,083	355.1	29	11.43%	10.80%	-1.71%	-2.70%	-4.38%	0.71%
2017	1,196	400.2	29	10.01%	9.92%	23.25%	22.09%	21.83%	0.81%
2016	1,166	434.1	31	10.57%	10.59%	8.20%	7.14%	11.96%	0.51%
2015	1,165	399.0	32	10.02%	10.47%	-1.42%	-2.41%	1.38%	0.96%
2014	1,231	422.5	31	9.23%	8.97%	12.85%	11.76%	13.69%	1.06%
2013	1,094	436.1	32	12.57%	11.94%	29.35%	28.14%	32.39%	0.71%
2012	888	367.0	34	15.59%	15.09%	14.08%	12.98%	16.00%	0.96%
2011	811	344.0	32	18.44%	18.71%	-2.29%	-3.28%	2.11%	0.64%
2010	831	388.0	32	22.09%	21.85%	15.42%	14.30%	15.06%	1.06%
2009	822	373.3	30	20.14%	19.63%	30.37%	29.15%	26.46%	0.68%
2008	752	313.7	23	16.52%	15.08%	-36.17%	-36.89%	-37.00%	0.62%
2007	975	485.5	21	7.74%	7.68%	14.20%	13.10%	5.49%	1.63%
2006	910	227.2	18	N.A	N.A	15.94%	14.83%	15.79%	1.37%
2005	586	219.3	16	N.A	N.A	4.23%	3.20%	4.91%	1.98%

This composite was created May 15, 2006 and the inception date for the composite is January 1, 2005. Performance results shown herein are included as part of a complete disclosure presentation. Composite Performance is shown both gross and net of advisory fees.

N.A. – The 3-year standard deviation is not presented as 36 monthly returns are not available.

Disclosure

(1) 1919 Investment Counsel, LLC (“1919” or the “Firm”) claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. 1919 has been independently verified for the periods January 1, 2019 through December 31, 2020. The verification report(s) is/are available upon request. A firm that claims compliance with GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm’s policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. Verification does not provide assurance on the accuracy of any specific performance report.

(2) Total firm assets includes all 1919 assets under management, including those assets included in the Composite. The SRI/ESG Equity Composite contains fully discretionary, fee paying institutional equity portfolios predominantly invested in domestic companies based on 1919 equity research. Accounts in this Composite generally contain restrictions on investments based on the performance of a company in the area of social and environmental responsibility. The minimum account size for inclusion in this Composite is \$1 million.

(3) For comparison purposes the Composite performance is measured against the S&P 500 Index, a widely recognized, unmanaged index containing 500 U.S. industrial, transportation, utility and financial companies. Index returns do not reflect deductions for charges and expenses and an investor may not invest directly in an index. The Index is used for comparative purposes only and is not intended to parallel the risk or investment style of the accounts included in the performance shown. Portfolios are actively managed using specific strategies and the Index may contain securities different from those selected by the Firm.

(4) Results are based on discretionary accounts under management, including those accounts no longer with the Firm. Past performance is no guarantee of future results. The U.S. Dollar is the currency used to express performance. Returns are presented gross and net of advisory fees and include the reinvestment of all dividends and income. Gross of fee performance results reflect the deduction of commissions and other expenses that may be incurred in the management of the account but does not reflect the deduction of advisory fees. The highest advisory fee is deducted quarterly from the gross performance to arrive at the net of fee performance. The annual Composite dispersion presented is an asset-weighted standard deviation calculated gross of fees for the accounts in the Composite the entire year. The advisory fee schedule is as follows: 1.00% on the first \$3 million; 0.70% on the next \$7 million; 0.50% on the next \$30 million; and 0.40% on all assets over \$40 million. Actual investment advisory fees incurred by clients may vary. Policies for valuing investments, calculating performance, and preparing GIPS Reports are available upon request.

(5) 1919 considers equity composite performance errors of less than one absolute percentage point (1%) to be non-material. As a result, in the event of such an error with respect to reported performance for a period of one year or more, 1919 will not necessarily notify clients of the error.

(6) The 3-year annualized standard deviation, calculated gross of fees, measures the variability of the Composite and the benchmark over the preceding 36-month period.

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This presentation may be shared only with prospective clients known to be able to meet the Composite’s minimum account size referenced in Disclosure (2) above.

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